

Bus electrification comes with 5 distinct challenges, requiring integrated dynamic charge-management







Time for charging needs to be fitted into sometimes tight operational schedule



Managing available range to be sufficient for each tour



Managing energy cost & power consumption regarding required utility contracts and infrastructure*



Vehicle-to-Tour assignment: coordination of charging and parking



Pre-condition planning: needs to be accounted for in charge plan

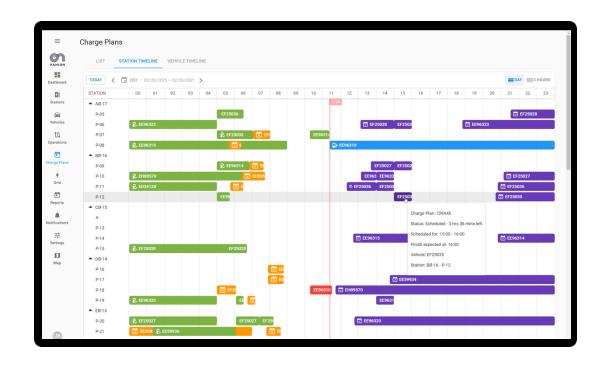
Maintaining the integrity and continuity of the core transit operations requires integration and contextualization





PANION Charging: real-time integration of charging and energy operations into the transportation schedule





What it is:

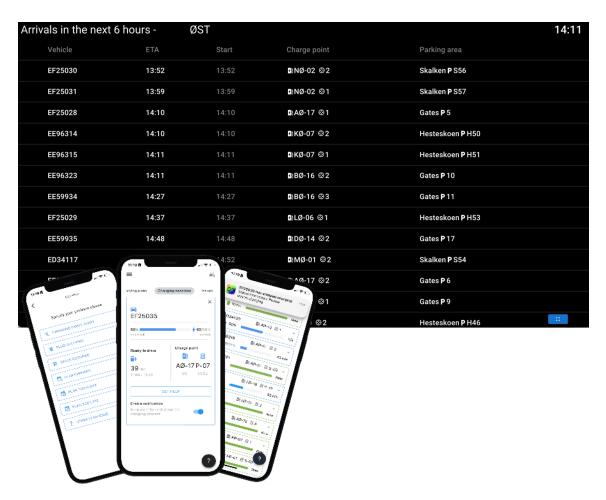
- reconciling real-time information from vehicles (incl. GPS, SOC), charging infrastructure, energy grid and TMS
- predicting needed energy and target SOC per vehicle per trip
- planning / scheduling and constant updating of charging activities, resources and timing for every vehicle
- communicating plans, updates and to-dos to all relevant stakeholders (e.g., drivers, dispatchers)

Sample Case:

short turn-around-cycles in grocery distribution

PANION Bus Parking: dynamic parking allocation and communication to drivers and dispatchers





What it is:

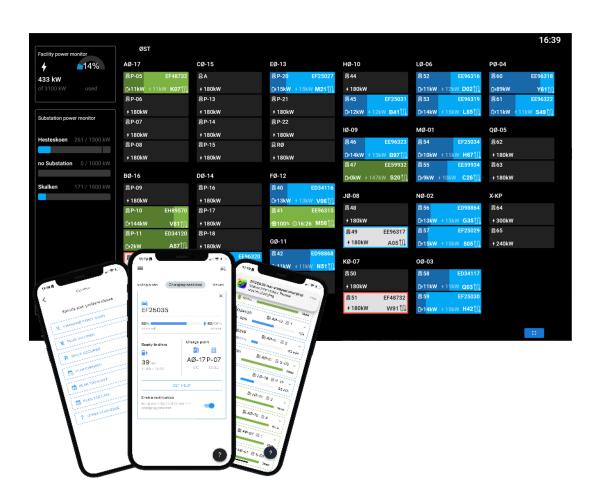
- automated parking allocation for every individual vehicle before its arrival at the depot
- arrival screen, directing the driver to the correct parking spot, displaying number plate (or other vehicle identifier), arrival time, start time of charging session, charging point and parking lot
- automated instantaneous re-allocation and respective communication, if required by new circumstances
- Additional direct communication to driver and dispatcher through individual messaging (via text message, e-mail and/or mobile app)

Sample Case:

Depot gate communication

PANION Monitoring: full transparency allows for better and more timely communication and problem response





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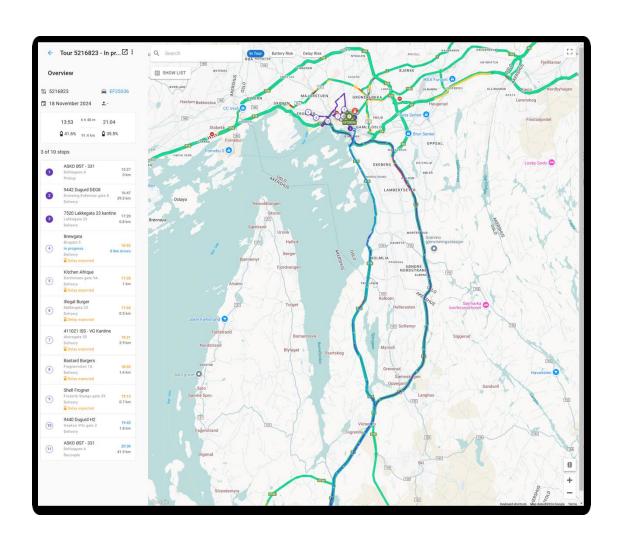
- provide remote operational access to charger (OCPP backend)
- display real-time current charger activity and performance
- link **vehicle data contextualized** → 360° perspective
- expose information on large monitoring screens, mobile app, web-interface as well as feed-integration into existing platforms
- provide Ready-to-Drive indicator
- enable charge session **alerts** and response management
- furnish charge session Reporting

Sample Case:

charging status displays in driver lounges and transport or dispatch offices

PANION Tours: keeping the eyes on the vehicles - and the vehicles on the road





What it is:

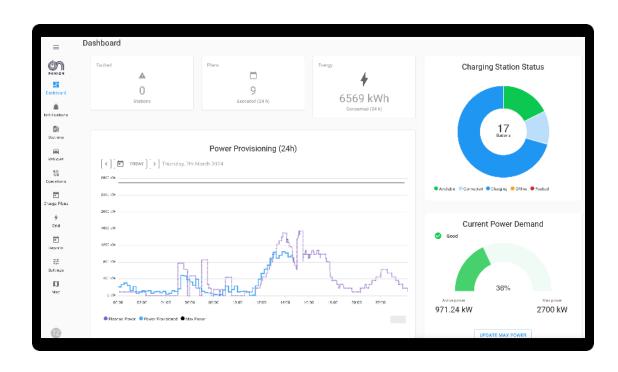
- monitoring geo-location, SOC and traffic for every vehicle in real time
- recalculating ETA and expected SOC constantly adjusting affected charge plans and triggering communication updates accordingly
- helping the fleet manager to devote time and attention to business operations and customer service
- generating recommendations to change the tour and resolving the charge shortages of the EV (opportunity charging) in case of an emergent shortage of battery SOC

Sample Case:

manage enroute battery SOC by visualizing tours and related risks, adopting proven user-friendly patterns

PANION Power Management: hardware capability enhancement through smart software





What it is:

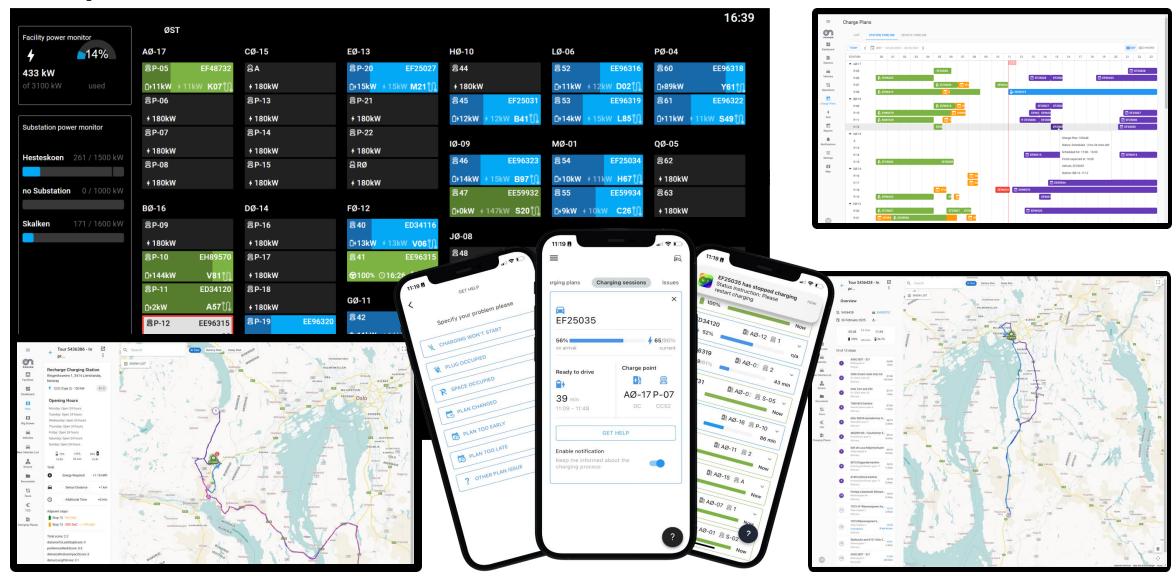
- allocating power per charger outlet following a schedule (e.g., toggling between 90 kW or 180 kW – manually or automated)
- allocating power dynamically per truck based on operational needs (requires PANION Charging)
- controlling power across transformer substation hierarchies
- protecting and monitoring grid limits
- starting and stopping of charge sessions remotely

Sample Case:

fast charging during day shift, economic charging throughout the night

Concise communication with all stakeholders in the ecosystem





Leading E-Bus and -Truck operators depend on PANION





Hansea NV, >1,500 buses, 20 depots

"We have **selected PANION** ...for their **integration** and **interaction with our core business systems**, allowing us to utilize **electric vehicles in daily operations efficiently, cost effective** and **without or minimal manual coordination**. All these are **prerequisites** for us leading the way in decarbonizing public transportation."

Pieter Steurbaut

Chief Operating Officer, Hansea NV



Amazon Transportation Services Europe – 10,000 trucks, 75+ depots

"Amazon has been working with PANION since late 2022... We appreciate their customer centric way of working and are looking forward to our continued collaboration."

Hadrien Cimino
Program Manager,
Amazon Transportation Services



Norway's largest grocery distributor – 700 trucks, 18 depots

"The PANION team gained deep understanding of our operations. ... We now feel comfortable to further continue the ramp up of our fleet of electric trucks leading to a fossil free transportation by 2026."

Svein Sollie,Director Transport ASKO NORGE AS

What do you need to do to use PANION? FAQs



What systems and tools do I need to have already?

- No pre-existing tools needed!
- A Digital bus scheduling system would be good, but not required

Do I have to hire more people for planning bus operations?

 No additional personnel required. The PANION depot management solution is fully automated and once it is set up, it interacts with the existing team members in a very intuitive way

Do I have to train my team in a special way for charge planning?

 We will give every staff member that needs to be involved a brief introduction of the PANION solution, but that doesn't take more than 1 hour

Does my charging, grid and vehicle equipment need to meet certain criteria?

- Chargers need to support OCCP 1.6J (like ABB chargers)
- Vehicles need to either have telemetry onboard that is accessible over the cloud (which most electric models do nowadays) or we can suggest suitable inexpensive retrofit solutions.
- No further requirements

How much time and effort do I need to plan in to set up PANION?

- Most onboardings don't take more than 2-4 weeks.
- The time that the customer team needs to invest in the setup is minimal – 95% is done by K2 Mobility

What's next?



Ready...

K2 enables operability of e-mobility from the first e-bus



Steady...

Onboarding a new customer or facility takes only 2 weeks



Go!

Charging automatically managed

Drivers are guided to the right charging station

Exceptions generate alerts to relevant stakeholders

No additional personnel needed

PANION Service fee is based on kWh charged

